

# Inside Information and Optimal Exercise of Employee Stock Options

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## Outline

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- 1) Employee stock options and inside information
- 2) Modelling framework
- 3) Optimal ESO exercises

1) Employee stock options and inside information

2) Modelling framework

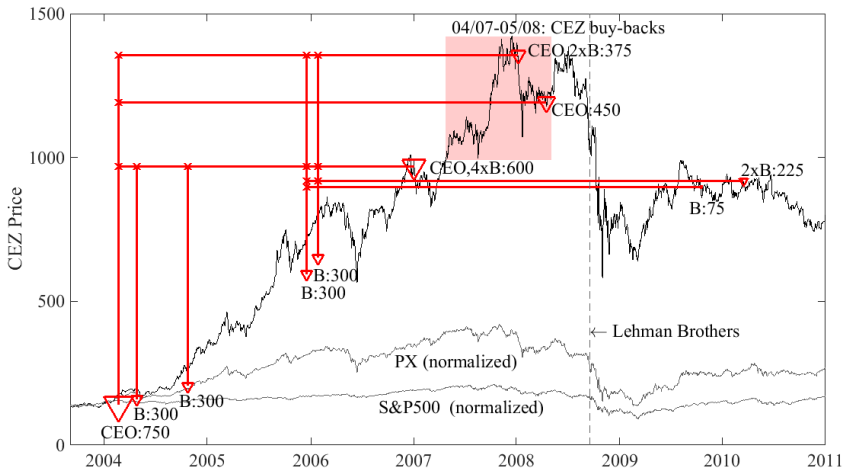
3) Optimal ESO exercises

An employee stock option (ESO):

- ▶ An American call option on the firm's stock granted by a firm to its employees as a benefit in addition to the salary.
- ▶ The typical ESO payoff is  $\max(S_t - K, 0)$ , where  $S_t$  is the firm's stock price at time  $t$ , and  $K$  is the option strike.
- ▶ Popular in the US: 94% of companies in the S&P 500 grant ESOs to their top executives.
- ▶ ESO holders are not allowed to sell ESOs.
- ▶ ESOs are long-term options with maturity up to 10 years.

- ▶ ČEZ is the largest electricity producer in the Czech Republic.
- ▶ ČEZ is from 70% state owned.
- ▶ ČEZ introduced a controversial ESO program for its top executives in 2001.
- ▶ The ČEZ ESO was an American call option granted at the money with 5-year maturity.
- ▶ Between 2004–06 the ČEZ CEO and 4 board members were granted 1 950 000 ESOs in total.
- ▶ The ČEZ CEO cashed in 800 000 000 CZK during his 4-year tenure.

- ▶ The average annual stock price growth during 01/2004–01/08 was an incredible 175%.
- ▶ ČEZ pays out regularly high dividends (dividend yield of 5–8%).
- ▶ ČEZ bought back 10% of its own shares from the market between 04/2007–05/08. ČEZ gave two reasons for the buyback:
  1. Reduction of the equity capital of the company.
  2. Fulfilling the commitments arising from the joint-stock option programs namely within the amount of 5 million pieces.



- ▶ The ČEZ top executives were able to exercise their ESOs at the very profitable moments:
- ▶ *Were the ČEZ top executives just lucky?*
- ▶ The top executives have more current and detailed information about the company than regular agents, which raises another question:
- ▶ *Did ČEZ top executives use this extra or inside information?*



- ▶ The previous two questions seem to be unanswerable from the available data set on ČEZ ESO exercises.
- ▶ Our goal is to construct a model, which differentiates between the *regular* and *inside* information about the stock price.
- ▶ We then use the model to examine the optimal exercise behaviour under the both information cases.
- ▶ The exploitation of inside information in the ESO exercises has been studied empirically for larger data sets.
- ▶ However, to our knowledge only one theoretical model has been suggested to consider ESO exercises and inside information.

1) Employee stock options and inside information

2) Modelling framework

3) Optimal ESO exercises

- ▶ To be able to generate ESO exercises at the local maxima of the stock price, we allow the stock price drift to switch from a positive to negative value.
- ▶ The drift switch is driven by a first jump of a Poisson process independent of the stock price process.
- ▶ The differential between the regular and inside information is introduced by observability of the drift switch:
  - ▶ The top executive observes the drift switch, and thus has *full information*. We refer to the top executive as the *insider*.
  - ▶ The regular agent does not observe the drift switch, and thus needs to filter the drift value from the stock price process. The regular agent has *partial information*, and we call her or him the *outsider*.

- ▶ On a probability space  $(\Omega, \mathcal{F}, \mathbb{P})$  there exist a standard Brownian motion  $W_t$  and a continuous-time Markov chain  $N_t$  with two states 0 and 1.
- ▶ The stock price process follows the modulated geometric Brownian motion

$$dS_t = (\mu_0(1 - N_t) + \mu_1 N_t) S_t dt + \sigma S_t dW_t, \quad S_0 = s, \quad N_0 = 0, \quad (1)$$

with the Markov chain  $N_t$  given by

$$N_t = \mathbf{1}_{\{t \geq \eta\}}, \quad (2)$$

where  $\eta$  is an exponentially distributed random time with intensity  $\lambda$ .

- ▶ The instantaneous expected stock return switches at the random time  $\eta$  from a constant value  $\mu_0$  to a constant value  $\mu_1$ , whereas the return volatility  $\sigma$  remains constant.
- ▶ We assume that  $\mu_0 > \mu_1$ .

- ▶ The ESO is written at time 0 and expires at time  $T$ .
- ▶ The ESO holder would like to optimally exercise their ESO written on the stock with price dynamics (1).
- ▶ In particular, the ESO holder maximises their utility of the option payoff and a nonstochastic wealth.
- ▶ The ESO holder thus solves an *optimal stopping problem* given by

$$\underset{0 \leq \tau \leq T}{\text{maximise}} \mathbb{E}[G(\tau, S_\tau)], \quad (3)$$

where  $G(t, s)$  is the reward function implied from the ESO payoff and possession of the nonstochastic wealth.

- ▶ We solve the optimal stopping problem (3) under the full and partial information by dynamic programming.

- ▶ In the full information case, both the stock price process and the drift switching process are observable to the ESO holder.
- ▶ The insider has an access to a filtration generated by  $S_t$  and  $N_t$ , and given by  $\mathcal{F}_t^{S,N} = \sigma(S_u, N_u \mid u \leq t)$ .
- ▶ The joint process  $(S_t, N_t)$  is Markov with respect to its natural filtration  $\mathcal{F}_t^{S,N}$ . Given the Markovian structure, the insider's optimal stopping problem at time 0 is given by the value function

$$V_f(0, s, l) = \sup_{0 \leq \tau \leq T} \mathbb{E} \left[ G(\tau, S_\tau) \mid S_0 = s, N_0 = l \right], \quad l \in \{0, 1\}. \quad (4)$$

- ▶ In the partial information case, only the stock price process is observed by the ESO holder.
- ▶ The outsider's filtration is given by  $\mathcal{F}_t^S = \sigma(S_u | u \leq t)$ , and the outsider uses the Wonham filter to estimate the probability of the drift value.
- ▶ The filter leads to the stock price process representation

$$dS_t = (\mu_0(1 - \Pi_t) + \mu_1\Pi_t)S_t dt + \sigma S_t d\bar{W}_t, \quad S_0 = s, \quad (5)$$

where  $\Pi_t = \mathbb{P}(N_t = 1 | \mathcal{F}_t^S)$ .

- ▶ The filtered probability  $\Pi_t$  solves the stochastic differential equation

$$d\Pi_t = (\lambda_0(1 - \Pi_t) - \lambda_1\Pi_t)dt + \frac{\mu_1 - \mu_0}{\sigma}\Pi_t(1 - \Pi_t)d\bar{W}_t, \quad \Pi_0 = \pi, \quad (6)$$

where the innovation process  $\bar{W}_t$  is a standard Brownian motion.

- ▶ The joint process  $(S, \Pi_t)$  is Markov with respect to its natural filtration  $\mathcal{F}_t^S$ . Given the Markovian structure, the outsider's optimal stopping problem at time 0 is given by the value function

$$V_p(0, s, \pi) = \sup_{0 \leq \tau \leq T} \mathbb{E} \left[ G(\tau, S_\tau) | S_0 = s, \Pi_0 = \pi \right]. \quad (7)$$

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- ▶ Numerical solutions, for example, PDE or lattice methods, to the full information case (4) are well studied in the literature.
- ▶ The partial information case (7) is a considerably harder problem. To our knowledge, no ready to use numerical methods have been suggested.
- ▶ We develop binomial tree algorithms to solve the both cases.

- ▶ An American call option with 10-year maturity is granted to the insider and outsider.
- ▶ The ESO is granted at the money,  $S_0 = K = 100$ , and its payoff is  $\max(S_t - K, 0)$ .
- ▶ The economy is parameterised as follows.
  - ▶ Stock price drift and volatility:  $\mu_0 = 25\%$ ,  $\mu_1 = -1\%$ ,  $\sigma = 20\%$ .
  - ▶ Risk-free rate:  $r = 4\%$ .
  - ▶ Intensity of the drift switching process  $N_t$ :  $\lambda = 15\%$ . This intensity value implies that the probability of  $\mu_0$  switching to  $\mu_1$  during the option life is 78%.
- ▶ The ESO holder maximises, with respect to the stopping time  $\tau$ , an exponential utility function with risk aversion parameter  $\gamma = 0.03$  and initial nonstochastic wealth  $x = 200$ :

$$\underset{0 \leq \tau \leq T}{\text{maximise}} \mathbb{E} \left[ -\exp \left\{ -\gamma \max(S_\tau - K, 0) e^{r(T-\tau)} - \gamma x e^{rT} \right\} \right]. \quad (8)$$

Exercise Boundaries of an Insider and Outsider

